

2027 RealCoverage™ Performance Guarantee Program

Program Intent: Build trust and confidence in the performance of RealCoverage with dealers and customers. Make purchasing RealCoverage a no-brainer.

Eligibility

Qualifications: This incentive program: (i) is applicable to no more than the first 100 orders for RealCoverage units that are accepted by AgZen after the program takes effect, for delivery of the units in 2027, (ii) can be combined with the 2027 Early Order Program, and (iii) may be withdrawn by AgZen at any time upon notice to dealers. Only financed retail orders from farm Customers are eligible; direct cash purchases are ineligible. To be eligible for this program, Customers must spray at least 10,000 acres per program year in which the Guarantee is in effect (or alternatively, the number of acres sprayed by the Customer in a year, multiplied by the number of sprayings in the year, must equal or exceed 10,000), of which at least 50% of the acres must be sprayed with foliar (i.e., leaf) targets (for example: post emergence herbicide, fungicide, insecticide, or foliar nutrition sprays, etc.). In addition, to be eligible, a Customer must use at least two separate Mix/Rate/Crop Combinations for at least 500 acres each during each program year (with a “Mix/Rate/Crop Combination” meaning a combination of (i) a tank mix of the same active ingredients (adjuvants are not active ingredients for this purpose), (ii) Customer’s target application rate for that tank mix (for example, 15 gallons/acre), and (iii) a specific crop on which that tank mix is sprayed (for example, corn or soy beans)). Finally, during each program year in which the Guarantee is in effect, a Customer must implement at least eighty percent (80%) of the RealCoverage unit-, AgZen dealer-, and AgZen-recommended optimizations suggested to the Customer during that program year.

The Guarantee*: For each program year the Guarantee is in effect, AgZen guarantees that for at least one Mix/Rate/Crop Combination used by the Customer on foliar targets, use of RealCoverage will lead to at least one of the following thresholds (the “Guarantee Thresholds”) being met for 100 acres or more during the program year when compared to the Customer’s baseline spray parameters:

- (1) a $\geq 50\%$ improvement in the percentage of leaves achieving more than 5% coverage with the spray application rate remaining the same as the baseline application rate; or
- (2) a $\geq 50\%$ improvement in the percentage of leaves achieving more than 10% coverage with the spray application rate remaining the same as the baseline application rate; or
- (3) a $\geq 50\%$ improvement in the percentage of leaves achieving more than 15% coverage with the spray application rate remaining the same as the baseline application rate; or
- (4) a $\geq 30\%$ reduction in chemical application volume with the percentage of leaves receiving at least 5%, 10%, or 15% coverage being the same or

higher than the baseline coverage percentage(s)
— or AgZen will pay the Customer an amount equal to that year's required payment made by the Customer on the financed RealCoverage unit.*

****The Guarantee is subject to all of the following terms:***

Results: Performance results during baseline establishment periods and while the Guarantee is being tested are calculated using the actual data recorded by RealCoverage and reported in RealPerformance™ when the Customer's sprayer is being used with foliar targets. Results are not guaranteed across all acres sprayed.

Baseline establishment: After the RealCoverage unit has been installed on the Customer's sprayer, when the Customer first uses any specific Mix/Rate/Crop Combination on foliar targets during the program year, the Customer's baseline coverage percentages and application volume usage must be established for that Mix/Rate/Crop Combination by conducting spraying operations with the applicable tank mix using the Customer's target application rate on the applicable crop and allowing the Customer's RealCoverage unit to calculate statistically relevant baseline measurements of the percentage of leaves achieving 5% coverage, 10% coverage and 15% coverage, respectively, and the volume of the tank mix applied per acre during spraying, prior to implementing any changes from RealCoverage or RealPerformance. This baseline establishment will be repeated for each unique Mix/Rate/Crop Combination when it is first used by the Customer during a program year unless the Guarantee has already been satisfied.

Test Periods and Process: Every Mix/Rate/Crop Combination will be eligible for its own Guarantee test period. For each unique Mix/Rate/Crop Combination, the test period window will be all acres sprayed by Customer on foliar targets using that Mix/Rate/Crop Combination after baseline establishment until the Guarantee is satisfied or the program year ends, whichever comes first. Before testing begins, the Customer must choose either the "Improve Coverage" mode or the "Reduce Cost" mode for the Real Coverage unit. To satisfy the Guarantee, if the Customer has chosen the "Improve Coverage" mode, the RealCoverage unit must achieve at least one of the coverage-related Guarantee Thresholds identified in paragraphs (1) through (3) above; and if the Customer has chosen the "Reduce Cost" mode, the RealCoverage unit must achieve the application volume-related Guarantee Threshold identified in paragraph (4) above; in either case over a minimum of 100 acres and in comparison to the Customer's baseline measurements that were established for the applicable Mix/Rate/Crop Combination. The 100 acres can be in a single field or made up of a combination of acres across a number of fields, provided that for acres to count toward the 100 acre satisfaction total, they must be in a contiguous portion of 10 acres or more on which the applicable Guarantee Threshold has been met. If the Guarantee is not satisfied with respect to any unique Mix/Rate/Crop Combination, the testing process will be repeated with each Mix/Rate/Crop Combination subsequently used by the Customer until the Guarantee is satisfied or the program year ends, whichever occurs first.

Exclusions: This Guarantee is subject to the Eligibility Qualifications identified above. This Guarantee does not apply if RealCoverage performance is adversely affected during any Guarantee test period by Customer error, non-compliance with one or more applicable RealCoverage unit-, AgZen dealer-, or AgZen-recommended optimizations, failure of sprayers or other equipment to work properly unrelated to RealCoverage, or significant weather events (including hail, wind speeds exceeding 15 mph, or significant rainfall).

Effectiveness of Guarantee: The Guarantee applies only for as long as none of the coverage- or application volume-related Guarantee Thresholds identified above is met during the Guarantee test period for any Mix/Rate/Crop Combination in a program year. If one or more of the Guarantee

Thresholds are met during the Guarantee test period for any Mix/Rate/Crop Combination in any program year, the Customer is not eligible for any payment for that year, the Guarantee is considered to be fully satisfied, and the Guarantee does not carry forward to any Mix/Rate/Crop Combination subsequently used by Customer during that program year or to any subsequent year — in other words, the Customer's Guarantee eligibility ends at that point.

For example, if one or more of the Guarantee Thresholds is met during the Guarantee test period for the first Mix/Rate/Crop Combination used by the Customer during 2027 (i.e., the first year the RealCoverage unit is used), the Customer is not eligible for a payment from AgZen, and the Guarantee is fully satisfied and does not carry forward to any Mix/Rate/Crop Combination subsequently used in 2027 or into any subsequent year. However, if none of the Guarantee Thresholds are met during the test period for the first Mix/Rate/Crop Combination used by the Customer in 2027, the Guarantee will be tested as described above for each Mix/Rate/Crop Combination subsequently used by the Customer until the Guarantee is satisfied or the 2027 program year ends, whichever comes first.

If none of the Guarantee Thresholds are met during any of the Guarantee test periods in 2027 and no Exclusions apply, the Customer is eligible to receive from AgZen a payment equal to the first required payment on the financed RealCoverage unit made by Customer, and the Guarantee will remain in effect during 2028 (the second year the RealCoverage unit is used), subject to all Exclusions and other terms of the Guarantee.

In that situation, if one or more of the Guarantee Thresholds are met during the Guarantee test period for the first Mix/Rate/Crop Combination used by the Customer in 2028, the Customer is not eligible for a payment for the 2028 program year, the Guarantee is considered to be fully satisfied, and the Guarantee does not carry forward to any Mix/Rate/Crop Combination subsequently used in 2028 or into any subsequent year. If, however, the Guarantee remains in effect during 2028 and none of the Guarantee Thresholds are met during the applicable test period for any of the Mix/Rate/Crop Combinations used by Customer in 2028, and if no Exclusions apply, the Customer is eligible to receive from AgZen a payment equal to the second required payment on the financed RealCoverage unit made by Customer, and the Guarantee will remain in effect during 2029 (the third year the RealCoverage unit is used), subject to all Exclusions and other terms of the Guarantee.

If the Guarantee remains in effect during 2029 (the third year the RealCoverage unit is used) and one or more of the Guarantee Thresholds are met during the Guarantee test period for any Mix/Rate/Crop Combination used by Customer in 2029, the Customer is not eligible for a payment for the 2029 program year, and the Guarantee is considered to be fully satisfied; but if none of the Guarantee Thresholds are met during the applicable test period for any of the Mix/Rate/Crop Combinations used by Customer in 2029, and if no Exclusions apply, the Customer is eligible to receive from AgZen a payment equal to the third required payment on the financed Real Coverage unit made by Customer. The Guarantee does not extend, and will not be in effect, beyond 2029 (year 3) under any circumstances.

Claims Process: *Claims for a payment under the Guarantee must be submitted to sales@agzen.com no later than September 1 of the applicable program year. All claims are subject to AgZen review and confirmation of eligibility. Eligible Guarantee payments will be paid no later than December 31 of the applicable program year.*